

PRESS RELEASE



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And another one for emisit

Award winning North West corporate law specialists Taylors solicitors have last week purchased Seneca CM from [emis intellectual technology](#).

The procurement will cover usage by every one of the firm's 42 staff and manage activity from reception through to the accounts, marketing and personnel teams. The firm will use the entirety of Seneca's functionality which includes digital dictation and accounting as part of the standard purchase price.

The system will be used in both their Manchester and Blackburn offices.

[emis](#) will also be ensuring that the system works with the firm's existing Novell infrastructure and technologies creating a highly integrated environment.

Tony Catterall - Head of Intellectual Property says:

"Seneca will add a further competitive edge to the firm giving us greater document control particularly in handling complex long running disputes where document management and CRM functionality is critical. It will add value to both the firm and more importantly our corporate clients for whom time is always of the essence in high value transactions ."

Chris Spencer – Solicitor and Development Director for [emis](#) added:

"This is an indication of the flexibility and quality of Seneca CM. Last week we were announcing our delight at winning an automation driven 16 user boutique firm. This week we are talking about a client for whom no one matter is the same and where the business drivers centre around the sort of functionality the profession once associated with best of breed DMS systems. We've worked long and hard on Seneca CM to ensure that it really does do everything and our strategy seems to be vindicated. "

-END-

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For all further enquiries please contact:

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For **Taylor's** - 0870 85 00 299

BACKGROUND/EDITORS NOTES

emis intellectual technology:

- Is an innovative software house providing completely integrated practice, contact, file, activity and knowledge management tools for lawyers and other professionals
- Is a division of EMIS, market leaders in GP medical systems serving more than 55% of all GP practices in England & Wales and helping 39 million patients annually
- Is lead by Chris Spencer, a solicitor with over 25 years experience in legal IT as a developer, designer and user
- Visit our websites at: www.emisit.com and www.senecapd.com

Seneca CM:

- Is a “contact, file, practice and activity management” solution that incorporates the following all for one price in one purchase:
 - Case management (clients range from trade unions to trade mark agents, charities to law firms)
 - Legal accounts and practice management
 - Document management
 - Workflow management
 - Digital Dictation
 - Business process management (HR/ Marketing etc)

Taylor's:

Taylor's website is at www.taylor's.co.uk.

Taylor's is a progressive 6 partner commercial law firm based in the North West. It is recognised nationally for its Intellectual Property team's groundbreaking work in copyright infringement disputes.

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